



**KULIC ADVISORY**

Signal over Noise.



KULICADVISORY



PREMIUM MATERIAL

# The Kulic Expertise Pack

A compact executive packet across operating model design, procurement transformation, diagnostics, AI readiness, advisory, and thought leadership.



**KULIC ADVISORY**

EXECUTION DESIGNED. VALUE DELIVERED.



STRATEGY CLARITY



EXECUTION EXCELLENCE



ORGANIZATIONAL ALIGNMENT



MEASURABLE IMPACT

Executive download | built for boardroom diagnosis and Monday execution



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dario@kulicadvisory.com | +49-157-852-34224

kulicadvisory.com | 01



# Operating Model & Execution Architecture

Design ownership, governance, process, and decision structures that make strategy executable.

- What is the real problem?
- Where does ownership break?
- Which decision path is missing?
- What changes on Monday?

**THE KULIC FRAMEWORK**  
10 PRINCIPLES FOR SUCCESS

01 <b>KNOW YOURSELF</b> Understand your strengths & values.	02 <b>UNIFY YOUR VISION</b> Align goals with purpose.	03 <b>LEARN CONTINUOUSLY</b> Grow through knowledge.	04 <b>IGNITE ENERGY</b> Cultivate passion & drive.	05 <b>CHANNEL FOCUS</b> Eliminate distractions.
06 <b>LEAD WITH TRUST</b> Build strong relationships.	07 <b>INNOVATE BOLDLY</b> Embrace creative change.	08 <b>CONQUER FEAR</b> Face challenges with courage.	09 <b>EXECUTE RELENTLESSLY</b> Take consistent action.	10 <b>ORCHESTRATE SYSTEMS</b> Connect everything end-to-end to create flow.

EXECUTION CREATES RESULTS. ORCHESTRATION CREATES SYSTEMS.

<b>CLARITY</b> over complexity.	<b>ALIGNMENT</b> over silos.	<b>FLOW</b> over friction.	<b>IMPACT</b> over activity.
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“ Procurement is not a function. It is a system of value orchestration. ”

Dario Kulic | Executive Transformation Advisor | dario@kulicadvisory.com | +49-157-852-34224 | @KulicAdvisory

## From activity to architecture.

The point is not more effort. The point is a system that makes the right work easier to own, decide, and execute.





# Procurement, S2P & P2P Transformation

Turn fragmented procurement activity into end-to-end value orchestration.

- What is the real problem?
- Where does ownership break?
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- What changes on Monday?



## From activity to architecture.

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# Transformation Diagnostics

Expose blockers, ownership gaps, process friction, governance issues, and execution risks.

- What is the real problem?
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## From activity to architecture.

The point is not more effort. The point is a system that makes the right work easier to own, decide, and execute.





# Technology Enablement & AI Readiness

Assess whether the system is ready to be digitized, automated, or amplified.

- What is the real problem?
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# Executive Advisory & Thought Leadership

Bring judgment, practical framing, and memorable language to high-stakes decisions and events.

- What is the real problem?
- Where does ownership break?
- Which decision path is missing?
- What changes on Monday?

PROCUREMENT TRANSFORMATION | OPERATING MODEL | EXECUTION ARCHITECTURE

## SPEAKER PERSPECTIVE

**DARIO KULIC**  
Executive Transformation Advisor | Procurement & S2P Systems  
Founder, Kulic Advisory & Consulting

- 24+ years across procurement, S2P, SCM, finance and operating model change
- Enterprise transformation architect focused on execution, ownership and governance
- Global experience across pharma, life sciences, automotive, consulting and energy
- Proven delivery across cost savings, digital enablement, automation and organizational redesign
- Creator of "The Kulic Transformation System™"

*"I help organizations move from fragmented initiatives to integrated execution."*

KULIC ADVISORY  
Strategic Advisory & Transformation Support

From fragmented initiatives to integrated execution.

*Dario Kulic*

## From activity to architecture.

The point is not more effort. The point is a system that makes the right work easier to own, decide, and execute.



# Open Advisory Hours entry point

## PRACTICAL ADVISORY ROUTE

1

### Diagnose the real system

Separate symptoms from architecture. Identify where ownership, process, governance, data, or decision flow is breaking execution.

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2

### Redesign the execution path

Define the few structures that must change so the organization can move without creating more noise.

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3

### Turn clarity into a Monday move

Translate the insight into one practical next action, one owner, one decision route, and one measurable follow-up.

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## OPEN ADVISORY HOURS

**Bring the real bottleneck. Leave with the next concrete move.**

Book via [dario@kulicadvisory.com](mailto:dario@kulicadvisory.com)

